

# DIPLLOMA IN ESTATE AGENCY

**E-LEARNING AVAILABLE**

**MAKE YOUR DREAMS A REALITY  
GET YOUR REAL ESTATE AGENT LICENCE TODAY**



**WWW.GOODINSTITUTE.MY**



# WHY become a licensed real estate agent?

- Earn a steady stream of monthly income
- Able to start a successful business immediately upon fulfilling the requirements.
- Endless opportunities that leads to earning unlimited income.
- Sustainable business in an evergreen industry.
- Hire up to 50 negotiators to work for you.
- Flexible working schedule.



Ms. Nicole Ng.  
2019 Malaysia Real Estate  
Diploma Top Scorer



Rachel Chai  
2018 Malaysia Real Estate  
Diploma Top Scorer



Mr Neow  
2017 Malaysia Real Estate  
Diploma Top Scorer



Alice Hau  
2016 Malaysia Real Estate  
Diploma Top Scorer



Mr Aminnudin  
2015 Malaysia Real Estate  
Diploma Top Scorer

## WHY Good Institute?

### **Excellent Track Record**

Producing Malaysia Real Estate Diploma's  
Top Scorer from 2015 - 2019  
and many practising estate agents.

### **Comprehensive 24-7 Exam Preparation**

Live and recorded lectures, tutorials and even  
online revision forum to assist you in your  
studies anywhere.

### **More than 10 years of past year papers**

Crash course, past year materials and multiple  
revision and tutorial classes provided.

### **Highly Recommended by Students**

Exam scoring tips and dedicated consultation  
sessions with lecturers.

### **Flexible Class Timings**

3 different class schedules and repeat classes  
suitable for busy working professionals.



# WHAT do I get at the end of this course?

- A new or alternative career with excellent opportunities.
- Suitable for SPM leavers , working professionals and even those interested to rejoin the workforce.
- Able to obtain a Diploma awarded by the Malaysian government.

## WHO can apply?

1. 17 years of age and above.
2. No prior real estate knowledge or experience required.
3. Minimum of SPM/MCE Qualification with:
  - Passes in 5 subject where 3 of them should be credit level passes.
  - One of the credit subjects must be either Mathematics, Science, Accounts, or Commerce.
4. Other equivalent or higher qualifications will also be considered.

## **Diploma Structure**

## WHAT will I learn?

### **PART 1**

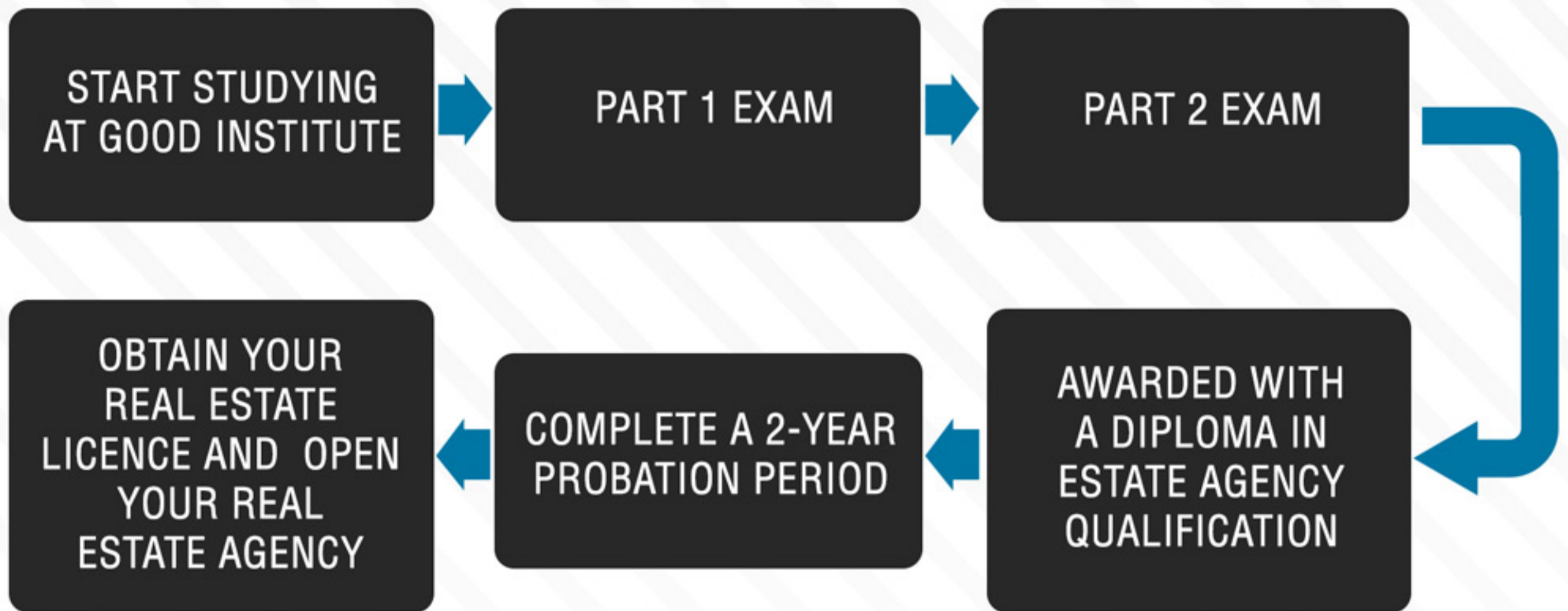
1. Principles of Accounting
2. Introduction to Law
3. Principles of Economics
4. Property Taxation
5. Principles and Practices of Marketing
6. Building Technology I

### **PART 2**

1. Land Economics
2. Estate Agency Law (Professional Practice)
3. Principles of Valuation
4. Laws Relating to Property
5. Real Estate Agency Practice
6. Building Technology II



## WHERE does my path lead to?



**TAP INTO YOUR HIDDEN POTENTIAL  
AND UNLOCK YOUR TALENT WITH US**

### FOR MORE INFORMATION, PLEASE CONTACT:

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